

Hurry to Register for ALOA 2024!

REMINDER: THE EARLY REGISTRATION deadline for the 2024 ALOA Convention & Security Expo is June 30! Register by then to get the best pricing on classes, and be sure to secure your hotel room by then to get contracted pricing (and hotel rooms also typically sell out).

See the Main Event column on page 14 for more details about classes, events and more!



Book Review: *Tobias on Locks and Insecurity Engineering*

By Billy B. Edwards Jr., CML

FOR MAYBE THE FIRST TIME, someone is pointing out a problem that has existed in our industry for many decades. That someone is Marc Weber Tobias. His new book (released March 2024) examines the problem in detail.

It is a problem I have seen in my own experience through working for seven different manufacturers and consulting for a few others in my carrier over the last 55 years.

Insecurity engineering can be recognized as an inability to be detail oriented and knowledgeable about the application and use of products in our industry. I respect engineers and their focused approach to their task in designing secure products for us and our customers, but I have also seen where they typically lack field knowledge regarding those products and the people who attack them.

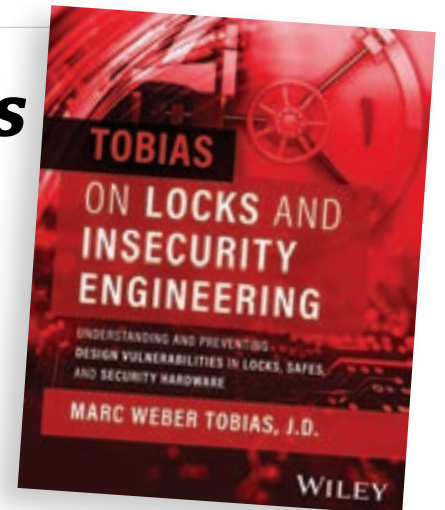
Marc's book points out that what is paramount for us and manufacturers' engineers is to understand potential product compromises that make the products ineffective at times. We have all seen discoveries of a product defect that allows compromise of the locks and systems we install. Sometimes, those defects are critical and can put more than our customers' possessions at risk.

The book has many examples of product failures that have been discovered and points out how many of those defects result in better and improved products as a result. From the Egyptian pin tumbler precursor, to warded locks and lever tumblers, Bramah and other precision mechanisms to the locks of today and the implementation of electronics, this book provides information on many types of locks that you may not have

seen yet and points out defeat potentials you might not have known either.

This important book brings to mind what is our duty to be aware of to protect our customers better — and protect ourselves from liability if we don't offer the best the industry has to offer today. It presents situations we may not typically consider in the normal rush of day-to-day business, including situations that may place us in a liability position because of things we may not recognize and be aware of.

The book is available in print form or as an online publication and can be found on the ALOA Bookstore.



ASSA ABLOY to Acquire Three Companies

ASSA ABLOY HAS SIGNED AN AGREEMENT to acquire Nomadix and Global Reach, U.S.- and U.K.-based providers of Wi-Fi access and engagement platform solutions for the hospitality and commercial real estate industry. The companies offer a tech platform of hardware, software and analytics tools to securely connect and engage with customers and devices via Wi-Fi networks.

Nomadix and Global Reach were founded in 1998 and have 120 employees, with main offices in Los Angeles and London. Nomadix

and Global Reach operate as two separate entities under central management and ownership and will be part of Global Solutions business area Hospitality.

Additionally, the company has acquired Messerschmitt Systems, a German developer and manufacturer of access control hardware and software solutions for the hospitality market, including products for access control and in-room control. Messerschmitt Systems, founded in 1985, has 100 employees with a main office in Schwaig, Germany. It will be part of Global Solutions business area Hospitality.

NEWS BRIEFS

- **Key Innovations** has updated its website with new navigation, design and search functionality. See the new look at www.keyinnovations.com.
- **ASSA ABLOY Global Solutions** is announcing that its critical infrastructure offering will adapt **ALCEA** as its main brand. French-based ALCEA SAS has roots in the security solutions industry dating back to 1995 and was acquired by ASSA ABLOY Global Solutions in 2022. "Our critical infrastructure offering has traditionally consisted of solutions provided by **ABLOY**. As part of this shift, we're incorporating ABLOY solutions under the ALCEA brand, which will further strengthen our position and allow us to deliver an even broader range of high-quality services to our customers," says Stephanie Ordan, executive vice president and head of ASSA ABLOY Global Solutions.

PRODUCT BRIEFS

- **Keyline** has updated the Keyline Duplicating Tool App to 2.03.0. Among the updates, there is now card search functionality for the Gymkana key cutting machine, and there is an expanded range of clamps for the Messenger key cutting machine. The company has also released version 4.09.0 of its Liger software, which includes the new C66 Clamp, designed specifically for cutting the BKS Belvius key on Ninja Total, Ninja Vortex and Messenger key cutting machines.
- **Framon** is now stocking seven different T-handle covers for various applications on truck caps, side compartments and fiberglass tonneau covers. They can be purchased individually or as an assortment of five of each under part number BDTCS1 — 35 covers for \$75 (a 10% savings).
- A new Ford ignition face/core removal tool designed by Tom Thill has been released for removing the cylinder on dash ignitions. The tool works on over 36 vehicles made between 2015-2024, including the Ford F-150/250/350/550/650/750 and Bronco. It costs \$39.95, and the part number is TTFDF.



CALENDAR

MAY 2024

May 14-15

AFDI ALOA Fire Door Inspection Certification Webinar
education@aloea.org or
(800) 532-2562, ext. 101

May 27 to June 1

ALOA Locksmithing Fundamentals
ALOA Training Center, Dallas, TX
education@aloea.org or
(800) 532-2562, ext. 101

JUNE 2024

June 11-13

IML Security Expo- Denver
Denver, CO
crystal.hickenlooper@imlss.com
www.imlss.com

June 12-14

Southern Lock's 2024 Trade Show & Learning Expo
St. Petersburg, FL
Hyatt Place Downtown St. Petersburg
www.southernlock.com
sduncan@southernlock.com

June 18-19

AFDI ALOA Fire Door Inspection Certification Webinar
education@aloea.org or
(800) 532-2562, ext. 101

JULY 2024

July 22-28

2024 ALOA Convention & Security Expo
Las Vegas, NV
conventions@aloea.org
www.aloea.org



SEPTEMBER

September 23-28

ALOA Locksmithing Fundamentals
ALOA Training Center, Dallas, TX
education@aloea.org or
(800) 532-2562, ext. 101